



Westelcom solutions have the same applications and capabilities regardless of deployment type. Each deployment offers distinct advantages based on an organization's technical environment and business preferences. There is no right or wrong answer here, it is simply about picking the solution right for your organization at this time. To reduce stress, we even offer the capability of changing deployment type down the road without service interruption or user disruption.



Cloud

Cloud deployments leverage multiple geographically dispersed data centers and PSTN interconnection points to provide highly resilient cloud unified communications.

#### ADVANTAGES

- Low start up costs
- Predictable monthly charges for technology and telco services
- Limited IT resources required



Premises

Premises deployments are ideal for customers that are locked into long term PSTN contracts, or who have sophisticated IT networks in place with available internal or contracted resources able to manage the solution. Westelcom premises systems can connect to PRI, analog, or SIP trunks and multiple nodes can be clustered together for the most advanced resiliency available today. Westelcom offers attractive lease options for Premises deployments.

#### ADVANTAGES

- Bring Your Own Circuit Flexibility
- Capital vs. Operation Expense Model
- Attractive Leasing Options



Cloud Plus

Cloud Plus deployments offer the advantages of both Cloud and Premises models for the ultimate in resiliency, while requiring very little internal IT resources. Cloud Plus deployments are comprised of one or more onsite UC Premises nodes in real time sync with Cloud services. This solution provides advanced resiliency if any site or sites experience last mile network interruptions.

#### ADVANTAGES

- Bring Your Own Circuit Flexibility
- Capital vs. Operation Expense Model
- Attractive Leasing Options