

CUSTOMERS WANT End-users want to buy all-in-one solutions

WHAT TEO OFFERS End-to-end products that deliver full solutions and lead to quicker turn up times, reliable service, responsive trouble- shooting, and hassle-free warranties

	A Westelcom Solution	RingCentral	8x8	VONAGE	windstream.
Years In Business	116	21	34	19	14
Owns The Technology	✓	✓	✓	✓	
Business Only	✓	✓			
Carrier Service	✓				✓
Premise Offerings	✓				
Virtual Machine Offering	✓				
Private SD-WAN Voice	✓				

	A Westelcom Solution	Mitel	AVAYA
Single Inclusive User License	✓		
Full Presence And IM For All Users	✓		
Included Voicemail	✓		
Included Conference Bridges	✓		
Included Call Recording	✓		
Included ACD Queues	✓		
Integrated Enhanced E911 Routing / Notifications	✓		
Cloud & Premise Deployment	✓	✓	✓
Shared codebase between cloud and premise	✓		✓
Trunk licenses for outside calls		✓	✓