

Tao

A Westelcom Solution

Battle Card



Customers Want

End-Users want to buy **all-in-one** solutions

What Teo Offers

End-to-end products that deliver full solutions and lead to quicker turn up times, reliable service, responsive troubleshooting, and hassle-free warranties

Competitive ADVANTAGE



	Tao	RingCentral	8x8	VONAGE	windstream
Years In Business	115	20	33	18	13
Owens The Technology	X	X	X	X	
Business Only	X	X			
Carrier Service	X				X
Premise Offerings	X				
Virtual Machine Offering	X (coming 2021)				
Private SD-WAN Voice	X				



- Single Inclusive User License
- Full Presence And IM For All Users
- Included Voicemail
- Included Conference Bridges
- Included Call Recording
- Included ACD Queues
- Integrated Enhanced E911 Routing / Notifications
- Cloud & Premise Deployment
- Shared codebase between cloud and premise
- Trunk licenses for outside calls

	Mitel	Tao	AVAYA
Single Inclusive User License	-	✓	-
Full Presence And IM For All Users	-	✓	-
Included Voicemail	-	✓	-
Included Conference Bridges	-	✓	-
Included Call Recording	-	✓	-
Included ACD Queues	-	✓	-
Integrated Enhanced E911 Routing / Notifications	-	✓	-
Cloud & Premise Deployment	✓	✓	✓
Shared codebase between cloud and premise	-	✓	✓
Trunk licenses for outside calls	✓	-	✓